

Thomas Laussermair

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SUMMARY

High-energy and analytical **Software Engineering Director** with extensive, international experience in various enterprise software domains such as virtualization, business and printing solutions. Award-winning project manager of complex deliverables on time within budget. Strategic planner and entrepreneurial thinker with strong technology background and drive for innovation (3 patents). Experienced process manager, practicing multiple software lifecycle models, including agile methods. Passionate and multicultural people manager with excellent communication and motivation skills.

AREAS OF EXPERIENCE

- Delivered large-scale commercial SW
- Strong background on MS platform
- Budget and Profit/Loss responsibility
- Strategic Thinking
- Consultative selling experience
- Excellent communication skills
- Multi-national team management
- Bi-Lingual (English, German)

PROFESSIONAL EXPERIENCE

Citrix Systems, Fort Lauderdale, 851 W Cypress Creek Road 2005 - 2009
(\$1.6B leading provider of virtualization infrastructure and application delivery solutions)

Director Product Services (2007 – 2009)

- Delivered various product services to worldwide Citrix engineering teams, including Secure Development Lifecycle, budgeting, continuous integration, IT helpdesk, network security audit and remediation, inter-operability testing and product certification.
- Led staff of about 50 build engineers, system administrators, security engineers, testers and process specialists with mission to drive engineering excellence into product development.
- Supported engineering teams in delivery of two major releases of XenApp flagship product.

Senior Manager Software Engineering (2005 – 2007)

- Led 4 teams of software developers and testers with up to 20 direct reports. Achieved cross-group collaboration through innovative goal setting and alignment techniques.
- Delivered the core technologies “Independent Management Architecture” and “Access Management Console” of Citrix Presentation Server across multiple releases.
- Contributed to various process improvement initiatives such as enterprise project planning, Design Patterns / Re-factoring, and Unit-Test Automation / Test-Driven Development.

Microsoft Business Solutions, Fargo, 1 Lone Tree Road 2002 - 2005
(Microsoft division for business software such as Microsoft Dynamics)

.NET Development Manager

- Delivered object-relational persistence layer in Microsoft Business Framework (MBF) by leading team of developers, testers, and program managers. MBF is built in C# on .NET as part of Visual Studio and is a strategic investment for next generation business solutions, poised to become Microsoft’s next multi-billion dollar business.
- Received Microsoft Gold-Star Award in 2/03 for successfully delivering critical subsystem on time and with high quality. Received Ship-It Awards in 4/03 and 12/03 for launch of Business Portal 1.0 and 2.0, the first commercial product built on MBF.

- Coordinated the development and integration of object persistence subsystem with other MBF teams across 4 domestic and international locations. Managed complex dependencies with other Microsoft technology groups (SQL Server, Visual Studio, Office).

Océ Printing Systems USA, Boca Raton, 5600 Broken Sound Blvd 1996 - 2002
(Worldwide provider of corporate printing and copying solutions)

Manager Business Development (1998 – 2002)

- Grew professional services revenues with software products for document output management from inception to a multi-million dollar business by 2002. Extensive pre- & post-sales support. Educated sales and service staff on products and solutions. Customer presentations and technical consulting. Evaluated partner products. Developed business cases, training and marketing material.
- Set technical direction and lead project to create web-portal application and successfully presented at Xplor 2000 trade show. Created multi-media CD-ROM and distributed 1000 copies to field and customers. Portal now part of Océ Intranet.

Manager Software Development (1996 – 1998)

- Established a US based software organization on a global product development initiative. This was considered strategic to the European company to better serve the US market.
- Hired a group of 7 developers/testers for international project. Established all HW/SW-infrastructure and processes from ground up, including quality control, project/cost planning, technology evaluation. Responsible for budget > \$ 1 million funded by overseas headquarter. Reported at times directly to CEO in US and vice president overseas.
- Brought an external printer monitoring and document tracking project in-house and moved from specification level to pilot product. Responsible for design and implementation of major parts of product. System was included in 12 best-of-show exhibits at Xplor 96 trade show.

Prior to 1996:

Manager Software Development: Siemens Nixdorf Printing Systems

Software Research Engineer: Siemens AG, Siemens Nixdorf AG

EDUCATION / PROFESSIONAL DEVELOPMENT

College: Technical University Munich, Munich, Germany
Doctorate Degree (Ph.D.) in Computer Science on Combinatorial Optimization
Master of Science (M.S.) Computer Science, minor Electrical Engineering
(Graduated “Summa Cum Laude”)

Certifications: Microsoft Certified Professional (MCP), 2004
Certified Scrum Master (CSM), 2004
Citrix Certified Sales Professional (CCSP), 2005

Seminars: High Performance Management, Project Management, Agile Development, Rhetoric, Presentation Skills, Business Systems Analysis, Unified Modeling Language (UML) Modeling and Design, Total Quality Management (TQM), Problem Solving Techniques, Cross-Group Collaboration.

Bi-lingual: English, German.